

BID NO: LK3919
AGENCY: DAS/PURCHASING
BID DUE DATE: 4/8/2003
PURCHASING AGENT: LEO KOOPMANS

DESCRIPTION: FILTERS, AUTOMOTIVE, AIR & FUEL

ITEM	PAGE BRAKE	GEN. PARTS/NAPA	QUALCO	KOMATSU	LAKE CITY	FAIRMONT
(FRAM) LIGHT DUTY VEHICLES PRICE PER EACH						
3.1 FRAM #PH16FP	\$2.17 PH253 LUBERFINER	FOB S.L. FOB DEST \$2.02 \$2.52	\$2.07	\$2.74 LF3311 FLEETGUARD	\$2.11	NO BID
3.2 FRAM #PH3600	\$2.23 PH400 LUBERFINER	\$1.97 \$2.46	\$1.89	\$2.55 LF3339 FLEETGUARD	\$2.55	NO BID
3.3 FRAM #CA7422	\$28.98 PA2797 BALDWIN	\$28.73 \$35.92	\$25.34	\$32.93 AF4990 FLEETGUARD	\$33.02	NO BID
3.4 FRAM #PH2FP	\$2.24 B329 BALDWIN	\$2.09 \$2.61	\$2.07	\$2.47 LF3681 FLEETGUARD	\$2.47	NO BID
3.5 FRAM #CA7422SY	\$25.84 PA2797SY BALDWIN	NO BID	\$26.34	\$54.45 FLEETGUARD	NO BID	NO BID
3.6 FRAM #PH3980FP	\$1.99 B35S BALDWIN	\$1.97 \$2.46	\$1.89	\$2.18 LF782 FLEETGUARD	\$2.18	NO BID
3.7 FRAM #PS3712	\$5.06 BF1212 BALDWIN	\$5.18 \$6.48	\$5.44	\$5.27 FS1212 FLEETGUARD	\$5.90	NO BID
3.8 FRAM #G3727FP	\$4.53 G481 LUBERFINER	\$4.22 \$5.28	\$4.34	\$5.04 FF5026 FLEETGUARD	\$5.05	NO BID
3.9 FRAM #PH3387AFP	\$1.94 PH47 LUBERFINER	\$1.97 \$2.46	\$1.68	\$2.18 LF7810 FLEETGUARD	\$2.18	NO BID
3.10 FRAM #PH8AFP	\$2.16 B2 BALDWIN	\$1.84 \$2.30	\$1.68	\$1.94 LF3313 FLEETGUARD	\$1.94	NO BID
(FLEETGUARD) HEAVY DUTY VEHICLES PRICE PER EACH						
3.11 FLEETGUARD #LF3000	\$13.19 BD103 BALDWIN	\$13.85 \$17.31	\$14.18	\$14.14	\$14.18	\$19.31 P553000
3.12 FLEETGUARD #WF2071	\$4.11 BW5071 BALDWIN	\$4.29 \$5.36	\$4.21	\$4.20	\$4.21	\$5.78 P552071
3.13 FLEETGUARD #FS1000	\$5.97 BF1259 BALDWIN	\$6.87 \$8.59	\$6.37	\$6.35	\$6.37	\$8.15 P551000
3.14 FLEETGUARD #LF3630	\$5.41 B7039 BALDWIN	\$5.43 \$6.79	\$5.84	\$5.82	\$5.84	\$8.03 P550371
3.15 FLEETGUARD #AF982M	\$22.77 PA2525 BALDWIN	\$25.83 \$32.29	\$28.58	\$28.51	\$28.53	\$42.03 P182015

3.16 FLEETGUARD #HF6710	\$4.37 BT287-10 BALDWIN	\$4.11 \$5.14	\$4.66	\$4.65	\$4.66	\$8.22 P550387
3.17 FLEETGUARD #FF5018	\$2.85 BF988 BALDWIN	\$2.95 \$3.69	\$3.05	\$3.04	\$3.05	\$3.76 P553004
3.18 FLEETGUARD #LF3679	\$1.85 B1428 BALDWIN	\$1.97 \$2.46	\$2.53	\$2.65	\$2.66	\$2.84 P550964
3.19 FLEETGUARD #HF6711	\$7.59 BT389-10 BALDWIN	\$8.15 \$10.19	\$7.70	\$8.04	\$8.06	\$11.73 P550252
3.20 FLEETGUARD #F1212	\$5.06 BF1212 BALDWIN	\$5.18 \$6.48	\$5.04	\$5.27	\$5.28	\$7.20 P558000
DISCOUNT OFF ALL OTHER RELATED FILTERS	54% OFF BALDWIN 58% OFF LUBERFINER	56% OFF FOB S.L. 45% OFF FOB DEST.	FLEETGUARD LESS 55% FRAM LESS 50%	44%	55% OFF "MAJOR FLEET"	NO BID
DISCOUNT TERMS	2% 30	2% NET 15TH 30 DAYS	NONE		NONE	
DAYS REQ'D FOR DELIVERY	SAME DAY	7	1 DAY		1 DAY	3 DAYS
BRAND/TRADE NAME	BALDWIN AND LUBERFINER	NAPA FILTERS/WIX DIV.	FRAM FLEETGUARD	FLEETGUARD	FLEETGUARD	DONALDSON
PRICE GUARANTEE PERIOD	1 YEAR	1 YEAR	1 YEAR		1 YEAR	SUBJECT TO MANUF. INCREASE
MINIMUM ORDER	N/A	NONE	\$25.00		NONE	